THE RDS OPPORTUNITY with Part D Advisors

\$4 Billion Subsidy Dollars Collected The Retiree Drug Subsidy (RDS) program was created to incentivize employers to continue covering the prescription costs for their Medicare Still Available eligible retirees. The RDS program reimburses Plan Sponsors up to 28% of all allowable Retiree Drug expenses to help subsidize their financial obligation. The program operates with a budget of \$6 billion a year, but Plan Sponsors have collected an average of only \$4 billion, meaning there is money being left on the table.

how much have you been leaving on the table?





REAL PLAN SPONSOR RESULTS

who does PDA serve?

As the Nation's number one ongoing and reopening Retiree Drug Subsidy service provider, PDA has clients representing all industries, ranging in size from a few hundred to well over one hundred thousand retirees. Whether a Plan Sponsor serves a labor union, privately held corporation or governmental organization, they all want what's best for their retirees, which is why they hire PDA to handle all their Retiree Drug Subsidy administration needs.







Original Subsidy

PDA Appeal

THE PDA PROCESS | How We Find More

PDA's goal is to maximize past, present and future subsidy payments for our clients. To meet this goal, PDA has spent over a decade crafting a proprietary suite of custom software tools focused on finding additional subsidy in three primary areas.

Enhanced Drug Filtering Determining if a drug is Part D eligibile is one of the most complex pieces of the RDS program. By developing a filter with the nation's leading pharmacy experts, PDA can accurately categorize Part B and Part D drugs, allowing us to maximize Plan Sponsors' subsidy payments. With the ability to review every claim for Part D eligibility, PDA adds considerable value in additional subsidy dollars identified and program compliance assurance.

Improved Member Eligibility

Because the Medicare database is the source of truth for determining RDS eligibility, retiree lists submitted by participating Plan Sponsors must match those records exactly. By identifying and retaining member alias information from all available sources, PDA's proprietary software gives Plan Sponsors an unique advantage

by submitting records repeatedly with varying information to get a RMEI approved.

Increased Claim Matching



Utilzing the same member alias information stored for improving member

eligibility, PDA's prescription and medical claims processing systems re-adjudicates claims using only Medicare's eligibility rules to maximize orphan claims to member matching. Our one-of-a-kind software is designed to connect every eligible, paid claim to the correct member's claim record.

REOPENING TIMELINE

The CMS allows for Plan Sponsors to "go back" and review their previous RDS filings for additional subsidy and compliance issues provided they meet the stringent requirements for reconsideration and Part D Advisors can help.

Our goal is to maximize subsidy payments from previously reconciled applications for Plan Sponsors by handling the entire RDS reopening appeals process for our clients. To date, our experience and expertise has led to an average of 8-15% additional subsidy dollars for our clients.



Reopening Steps and Timing

In fact, our track record of successful reopenings coupled with our proprietary process makes

us so confident that we'll identify and collect additional subsidy dollars for our clients that our services are provided on a contingency fee basis.

Finally, whether or not additional subsidy is collected, as a standard part of PDA's RDS reopening services, PDA will warehouse all data and documentation for the requisite six year term and support the Plan Sponsor in the event of a CMS audit.

.....what do you mean a CMS AUDIT?

As a participant in and a recipient of the RDS program and the subsidy payments it provides, a Plan Sponsor agrees to actively engaged in as well as support an audit by the CMS for up to six years after an application is completed. While these audits were essentially nonexistent in the earlier years of the RDS program, within the past year, they recently have become much more frequent with little sign of slowing. In fact, one of PDA's clients had one of, if not the first experience with such an audit this past year.

Audit support is included as part of PDA's standard ongoing and/or reopening services, meaning our clients can rest easy knowing they're not alone if the CMS comes knocking. We collect and store the information our experience with a CMS audit taught us was critical to a successful outcome. Additionally, we maintain any and all data used for ongoing RDS administration or reopening appeal services provided by PDA for the CMS required six year term. If a CMS audit were to occur, having this documentation warehoused together will allow PDA to provide our clients with the fastest

what are they looking for?

the CMS is looking for documented proof of the following...

The retirees were qualified to receive subsidy;



- The group health plan was qualified to receive subsidy;
- The amount of drug claims paid for retirees were accurate;
- The amount for any cost adjustments such as rebates were calculated correctly.



Call PDA today to learn more about how to learn more **STEPS** about our ongoing retiree drug subsidy services or to begin the reopening process.

> You have nothing to lose so find out how many additional subsidy dollars your group may be eligible for today!



17199 N. Laurel Park Drive | Suite 400 Livonia, MI | 48152 888.447.2783 (Toll Free) | 734.459.8940 (Local) www.PartDAdvisors.com